



Sandra Anderson

Title: Chief Legal Officer

Brand: Great Clips

Years in franchising: 34

Years with current brand: 16

Franchised units: 4,091

Total units: 4,091

Brand revenue: \$1.3 billion

Background: Sandra Anderson's more than 25 years in franchising allow her to expand beyond the scope of legal compliance to encompass a multitude of issues integral to the franchising business. She ensures that Great Clips has a sound operating environment for business success by managing its compliance with key legal policies and requirements, and by helping the company develop solid legal best practices. This includes overseeing franchise registration and disclosure requirements central to supporting the company/franchisee relationship. She joined Great Clips in 2000 and was promoted from Vice President and General Counsel to Chief Legal Officer in 2011. She offers deep expertise in franchise-specific legal requirements, gained by working within successful franchising organizations and the legal firms that consult for them.